NEWSLETTER INSIGHTS FROM SNAP-ON CLIMATE SOLUTIONS SRL

PERIODICAL NEWS EDITION – THE INFORMATION DRIVEN BUSINESS SUPPORT

2023 MARCH

Information supported Customer Connection

Constantly updated information flow is undeletable for a good customer connection. With the desire to better share relevant and valuable information with our network of customers and colleagues, Snap-on Climate Solutions is proud to publish the monthly editions of its newsletter.

Information is not just part of competent know how, but enables deeper connection due to storytelling as a fundamental human experience. Storytelling unites people and drives stronger connections, highly meaningful in any business relationship.

We do not sell just products, we pay attention on relationships done by stories building up our brands and help our partners to engage consumers in a fragmented media world.





Database update for completely automatic workflow

The Database update 2023 is available.

Only an updated database enables completely automatic workflow of the A/C station and avoids time-wasting research for refrigerant quantities. The new database is updated with most recent new models and updated information. The complete list of vehicles included in the 2023 database is available in AC-Servic24. An **information flyer** is available on-line or by a click on following flag for different languages



NEW ECK 4012 Premium class in a timeless design

The top of the Black Line range. Most modern features are standard and offer the best performance and userfriendliness. The refrigerant configuration is done during the initial start-up. Future-oriented standard features and high-quality components make the ECK 4012 a highlight among the most modern air conditioning service units.



Technological Standards are now implemented on Ecotechnics' complete Black Line. Following the evolution upgrade of ECK 1900 PRO (heating belt, two containers' management) last year, ECK 4012 is now available.

Most modern features are standard, while aftermarket upgrade possibility with Gas Analyser and Flushing Kit are in line to those of the high-end station ECK FLAG. For more information please visit our

website <u>www.ecotechnics.com</u> or click <u>here</u> to download the brochure of ECK 4012 and <u>here</u> to download that of ECK 1900 PRO.





NEW PACKAGING Expanded polystyrene has many industrial applications due to its lightweight and thermal insulation properties. It is used for a wide range of products from packaging to construction. However, it is petroleum-based, is composed of toxic styrene blocks and doesn't biodegrade.

While this material is used in building construction due to its thermal conductivity characteristics, the environmental impact for any disposable product or packaging is extremely negative. Snap-on Climate Solutions is proud to implement a new packaging system polystyrene free by using exclusively wood and paper.

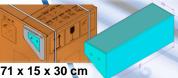
Rapid continuous improvement: ecology and saving



Together with the use of new sustainable materials, another important advantage is introduced: the size of the activation kit is significantly reduced.

The new dimensions are about 5 times smaller and contribute to a very important economic benefit both in terms of transport and storage.

The new packaging has already been introduced with the new ECK4012. The other models will follow gradually over the next months.



21 x 17 x 9 cm

Optimization in logistics flexibility: all bi-gas ready stations with technological standard "refrigerant configuration" will be provided with the new small activation kit refining efficient handling of transport and storage.

Snap-on

