

NEWSLETTER

INSIGHTS FROM SNAP-ON CLIMATE SOLUTIONS SRL

@ PERIODICAL NEWS EDITION – THE INFORMATION DRIVEN BUSINESS SUPPORT

2023 SEPTEMBER



NEW PACKAGING LOGISTIC ECOLOGICAL SAVING

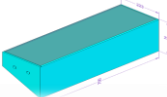
 **Polystyrene free**

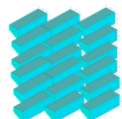
Optimization in logistics flexibility: together with the use of new sustainable materials, another important advantage is introduced: the size of the refrigerant kit is significantly reduced. The new dimension is about **10 times smaller** and offers an important economic benefit both in terms of transport and storage.

All A/C stations with technological standard “refrigerant configuration” are provided with these new activation kits refining highest logistic efficiency in handling of transport and storage.

BEFORE





71 x 15 x 30 cm

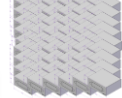


30 PIECES
by pallet

NEW




21 x 17 x 9 cm



300 PIECES
by pallet



中国 CHINA

**GREAT MARKET
GREAT AREA OF POTENTIAL GROWTH**

China is a challenging marketplace, the vast size, growing wealth, changing demographics and economic transformation continues to create opportunities and offers an important area of potential growth.

For our company's A/C business important steps have been taken and new opportunities are emerging in both the independent and OEM aftermarkets (Tesla China already selected Ecotechnics).

Chinese language is fundamental for our customer connection with Chinese workshops and has been introduced in the software.



CUSTOMER CONNECTION



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Our YouTube channel offers support and product information, videos and tutorials. [Click here](#) (link works in pdf visualization only).

PROFESSIONAL A/C SERVICE

ACCESSORIES: SAFE AND SUITABLE SOLUTIONS



A professional A/C service requires, further to the A/C station itself, adequate solutions with accessories, consumables, leakage control and items for regular maintenance.

Therefore, the company pays highest attention on the range for the benefit of workshops and distributors. The workshop finds best solutions on its needs while the distributor catches concrete commercial opportunities with additional sales.

Here a short focus on the **Diagnosis Sightglass AEK232**, an undeletable accessory, recently implemented in the catalogue. The visual inspection of the refrigerant should be the first step in every air conditioning service.

It's a perfect and quick solution to determine the quality of a refrigerant. The refrigerant flows through the transparent sight glass, allowing its quality to be observed and assessed. Transparency indicates good quality, while the presence of tracer, impurities, residues or any moisture can also be checked.

For more information see AEK232 actual catalogue 2023 on page 27 (for catalogue download [click here](#)).



News Highlight from the Snap-on world

TRU-POINT ONE-STOP ADAS

**CALIBRATION
SOLUTION**

A one-stop solution for ADAS calibration, Tru-Point uses highly accurate advanced camera technology, targets and top-of-the-line software to quickly uncover any vehicle alignment issues, allowing users to perform an accurate ADAS calibration.

Utilizing state-of-the-art camera technology, easy-to-place targets, and advanced software; Tru-Point quickly checks for any alignment issues so your technicians can perform accurate ADAS calibration with ease. Tru-Point advanced technology also eliminates the need for a completely level shop floor and removes the guesswork of manual measurements to allow your technicians the ability to accurately place ADAS targets with ease. Calibrate and prove by combining Tru-Point with any ADAS-capable scan tool to complete calibration and receive proof of calibration in an easy-to-read report. This is the ultimate in easy ADAS calibration, with the validation you and your customers are looking for.



On the road

A TRU-POINT customized van during the organization of roadshows, trainings and demonstrations.