NEWSLETTER

@ PERIODICAL NEWS EDITION – THE INFORMATION DRIVEN BUSINESS SUPPORT

2024 JUNE

FARCALENDAR 2024 Rest exhibitions to meet personality Passion for customer connection

A huge number of sales events to meet you personally. Have a look on <u>www.ecotechnics.com</u> for the next opportunities.

LKQ PV AUTOMOTIVE

trade fair for vehicle parts, workshop equipment and workshop systems



The PV Automotive GmbH trade fair offers the trade audience the opportunity to find out about innovations in the areas of car and commercial vehicle parts, tools, workshop equipment and software, chemicals, lubricants, accessories as well as paint and

paint by-products from 150exhibitors.

On the occasion of last month's edition in Essen, again the main players confirm effective attraction of interest and results. In focus for Air Conditioning Ecotechnics stations **ECK TWIN 12**, both premium models **ECK FLAG** and **ECK 4012** and the flexible entry-level **ECK NEXT PRO**. Side by side with the other Snap-on brands Sun and Hofmann.



ALLIANCE AUTOMOTIVE GROUP GERMANY ON the road for you – personal and close!

Bremen, Munich, Chemnitz and recently Speyer. At the four stations will be present innovations and trends relating to the automotive industry. Continuous highly



Continuous highly successful trendsetter for professional air conditioning service in Focus the Primetool stations "**Easy**" as the flexible entry level solution, "**Professional**" for the high-end and "value for money" winner and **ECK TWIN 12** as the total solution for both refrigerants.

As usual with highest care for excellent presentation quality and visibility!

Most focussed selection of A/C compressor oil and dye

More than 95% of market needs covered

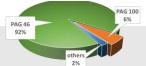


Looking for a smart, high quality and efficient solution to handle with oil and dye, Snap-on Climate Solutions studied a highly competent and focussed range. Just 3 types of oil are able to cover more than 95% of market needs. This confers a strong benefit for distributors and workshops. The correct oil, easy comprehension without doubts!

- Simple solution for the user
- Any product is "universal" for both HFO and R134a
- Mechanical and electric compressor
- Choice of bottles or hermetic cartridges
- Focussed on the most popular PAG and POE standards

| OIL / DYE | PAG / POE | Viscosity | Bottle | | Hermetic cartridge | |
|-----------|-----------|-----------|--------|--------|--------------------|--------|
| OIL | PAG | 100 | AEK275 | 250 ml | AEK275-N | 250 ml |
| | | 46 | AEK276 | 250 ml | AEK276-N | 250 ml |
| | POE | 80 | AEK285 | 250 ml | AEK285-N | 250 ml |
| OIL / DYE | POE | 85 | AEK387 | 250 ml | AEK387-N | 250 ml |
| DYE | | | AEK290 | 250 ml | AEK290-N | 125 ml |





New ATF adapters range AS GREAT AS UNIQUE AS THE ATF MACHINE

With the desire to offer a range of adapters as great and unique as the ATF machine, we created the most focused range of ATF adapters to best suit the European vehicle parc. For now, the range has grown to 76 adapters and 21 oil lever connectors. Work in constant progress to complete best possible coverage.

Further to individual availability of all adapters for replacement and beyond adapter kits, specific adapter selections have been created to match workshops specific vehicle mix and volume. Adapter kits support workshops in their competent purchase and keep marketability of the adapter range easier.

Adapters of **ATF BASE KIT** and **ATF ADVANCED KIT** are delivered in the specific suitcase. For practical use and storage in the workshop of all other suggested ranges (Professional 1 or 2), is available also the Storage Adapter Suitcase. Different sizes of compartments suits to the whole range of adapters.

Please see the updated catalogue available online for more information .



New ATF advanced kit adapters KIT.ATF.ADV and storage suitcase for adapters ATF.CASE



Organisational announcement New Sales Manager

Mr. Claudio Paolini

- · Group work skills
- Customer Service oriented
- Expansion strategies

To support and further develop company's international growth, we are glad to announce that on May 6th Mr. Claudio Paolini has joined Snap-On Climate Solutions as Sales Manager.

Mr. Paolini enriches the team with long-lasting international experiences in different industries and distinctive personal skills.

Capable of working with excellent organizational abilities, resourceful with group work skills and focused on problem-solving. Mr. Paolini is strongly customer service-oriented with proven expertise supporting expansion strategies, new markets penetration and expanding distribution channels.

Mr. Paolini is looking forward to get in touch personally during the next weeks with colleagues and distributors. A warm welcome to Claudio!