

# NEWSLETTER

@ PERIODICAL NEWS EDITION – THE INFORMATION DRIVEN BUSINESS SUPPORT

2024 JUNE

## Passion for customer connection

A huge number of sales events to meet you personally. Have a look on [www.ecotechnics.com](http://www.ecotechnics.com) for the next opportunities.



### LKQ PV AUTOMOTIVE

PV LIVE  
trade fair for vehicle parts, workshop equipment and workshop systems



The PV Automotive GmbH trade fair offers the trade audience the opportunity to find out about innovations in the areas of car and commercial vehicle parts, tools, workshop equipment and software, chemicals, lubricants, accessories as well as paint and

paint by-products from 150 exhibitors.

On the occasion of last month's edition in Essen, again the main players confirm effective attraction of interest and results. In focus for Air Conditioning Ecotechnics stations **ECK TWIN 12**, both premium models **ECK FLAG** and **ECK 4012** and the flexible entry-level **ECK NEXT PRO**. Side by side with the other Snap-on brands Sun and Hofmann.

ALLIANCE  
AUTOMOTIVE GROUP  
GERMANY

On the road for you – personal and close!

Bremen, Munich, Chemnitz and recently Speyer. At the four stations will be present innovations and trends relating to the automotive industry.



Continuous highly successful trendsetter for professional air conditioning service in Focus the Primetool stations "Easy" as the flexible entry level solution, "Professional" for the high-end and "value for money" winner and **ECK TWIN 12** as the total solution for both refrigerants.

As usual with highest care for excellent presentation quality and visibility!

## Most focussed selection of A/C compressor oil and dye

More than 95% of market needs covered



Looking for a smart, high quality and efficient solution to handle with oil and dye, Snap-on Climate Solutions studied a highly competent and focussed range. Just 3 types of oil are able to cover more than 95% of market needs. This confers a strong benefit for distributors and workshops. The correct oil, easy comprehension without doubts!

- Simple solution for the user
- Any product is "universal" for both **HFO** and **R134a**
- **Mechanical** and **electric** compressor
- Choice of **bottles** or hermetic **cartridges**
- Focussed on the most popular **PAG** and **POE** standards

OIL / DYE	PAG / POE	Viscosity	Bottle		Hermetic cartridge	
			AEK275	250 ml	AEK275-N	250 ml
OIL	PAG	100	AEK275	250 ml	AEK275-N	250 ml
		46	AEK276	250 ml	AEK276-N	250 ml
	POE	80	AEK285	250 ml	AEK285-N	250 ml
OIL / DYE	POE	85	AEK387	250 ml	AEK387-N	250 ml
DYE			AEK290	250 ml	AEK290-N	125 ml

PAG viscosity indication



Information on catalogue page 30

### New ATF adapters range AS GREAT AS UNIQUE AS THE ATF MACHINE

With the desire to offer a range of adapters as great and unique as the ATF machine, we created the most focused range of ATF adapters to best suit the European vehicle parc. For now, the range has grown to 76 adapters and 21 oil lever connectors. Work in constant progress to complete best possible coverage.

Further to individual availability of all adapters for replacement and beyond adapter kits, specific adapter selections have been created to match workshops specific vehicle mix and volume. Adapter kits support workshops in their competent purchase and keep marketability of the adapter range easier.

Adapters of **ATF BASE KIT** and **ATF ADVANCED KIT** are delivered in the specific suitcase. For practical use and storage in the workshop of all other suggested ranges (Professional 1 or 2), is available also the Storage Adapter Suitcase. Different sizes of compartments suits to the whole range of adapters.

Please see the updated catalogue available on-line for more information .



New ATF advanced kit adapters **KIT.ATF.ADV** and storage suitcase for adapters **ATF.CASE**



### Organisational announcement New Sales Manager

**Mr. Claudio Paolini**

- Group work skills
- Customer Service oriented
- Expansion strategies

To support and further develop company's international growth, we are glad to announce that on May 6th Mr. Claudio Paolini has joined Snap-on Climate Solutions as Sales Manager.

Mr. Paolini enriches the team with long-lasting international experiences in different industries and distinctive personal skills.

Capable of working with excellent organizational abilities, resourceful with group work skills and focused on problem-solving. Mr. Paolini is strongly customer service-oriented with proven expertise supporting expansion strategies, new markets penetration and expanding distribution channels.

Mr. Paolini is looking forward to get in touch personally during the next weeks with colleagues and distributors.

A warm welcome to Claudio!