

# NEWSLETTER

@ PERIODICAL NEWS EDITION – THE INFORMATION DRIVEN BUSINESS SUPPORT

2026 FEBRUARY



## CONNECTION NO PROBLEM

*The widest range of ATF adapters - and growing every day*

The adapter range, considered the widest available, is constantly updated with attentive selection to offer efficient solutions on popular models or new tricky solutions on specific models.

A constant work in progress to optimize best possible coverage. New adapters are carefully selected to offer most efficient solutions on some popular models requiring ATF service and, further, to offer new tricky solutions on some specific models.

As by car manufacturers instruction procedure documents, some models require special adapters to perform the ATF service. For example, Mercedes-Benz Adapters A89 and A90 are required for discharge, top up or oil level control, while the Adapter A88 is specifically designed to perform the level control of 9G Tronic with Thermostat (OEM W724589002100).

SCS is proud to enrich further the widest available range of ATF adapters.



## Explore our unmatched range

**Continuously expanding to  
meet every need. And we're  
not done yet.**

*For the full up-to-date range and oil level  
connectors, please visit the ATF pages on  
Ecotechnics homepage.*



## COMPRESSOR OIL & DYE MOST FOCUSED RANGE

**95% of workshop needs  
3 products**



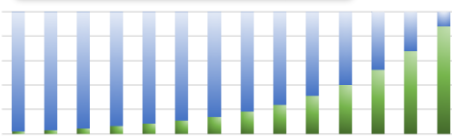
- Simple solution for the workshop
- Any product is "universal" for both HFO and R134a
- Mechanical and electric compressor
- Choice of bottles or hermetic cartridges
- Focused on the most popular PAG and POE standards

Looking for a smart, high quality and efficient solution to handle with oil and dye, Snap-on Climate Solutions studied a very competent, smart and focused range.

Among recommended types of oil, more than 90% are PAG oils, of which nearby all viscosity 100 or 46. Most frequently recommended POE viscosity is 80.

These 3 «universal» oils and dyes selected can cover nearby the complete market need. A solution easy to understand, easy to handle, to sell and to purchase.

## HYBRID in FOCUS



■ Hybrid & Electrical Cars ■ Combustion engine



1. More than 50% of A/C systems will be driven by high voltage compressors
2. Nonconductive compressor oil is mandatory
3. Specific A/C Service equipment in the workshop required

## The integrated patented solution or aftermarket option



To make sure no residual conductive oil of a former service could contaminate the nonconductive compressor oil required, the patented Ecotechnics system automatically carries out the cleaning of service hoses and all internal connections.

A closed-circuit flushing cycle "real loop" enables a very high speed cleaning efficiency. The process is carried out with refrigerant, which is regularly recovered throughout the process. This makes the system environmentally friendly and cost-effective.

In addition to the system of the integrated standard feature of premium units, an innovative aftermarket upgrade solution (KIT.HYBRID) has been developed for entry-level units with adequate software.



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**KIT.HYBRID**

*The aftermarket  
upgrade option*

## FOCUS SALES EVENTS

PERSONAL AND PROFESSIONAL

### Keep it personal

The passion for customer connection shan't miss personal meetings. The endless number of sales events give the opportunity to meet and connect, to share professional knowledge and find out best solutions on workshop needs.

### Keep it professional

There're more than 70 sales events among international and national fairs, regional and local events up to sales events "open doors" of our distributors. It's a priority to ensure efficient sales support due to professional organization of any sales event.



### The rich fair calendar 2026 is on-line

Participation on sales events requires some essential preparation. We encourage our partners to discuss the most significant elements with us for efficient and professional organization and successful results. First of all:

- **Visibility**, display and **pro-active sales promotion** combined with focused **commercial opportunities** attract visitor's interest.
- **Competent people is a must**: is their knowledge up-to-date? Some **Training session** should be performed before the event.